

	A	B	C	D
1	<b>IRE Budget</b>			
2	<b>for Fiscal Year 2019</b>			
3	<b>(July 1, 2018 to June 30, 2019)</b>			
4	<b>Combined All Programs</b>			
5		<b>Approved</b>	<b>Estimated</b>	<b>Approved</b>
6	<b>Year</b>	<b>Budget FY18</b>	<b>6/30/18</b>	<b>Budget FY19</b>
7				
8	<b>Membership</b>			
9	<b>Revenue</b>			
10	New Membership	\$ 80,000	\$ 85,000	\$ 85,000
11	Membership-student	\$ 15,000	\$ 15,000	\$ 15,000
12	Membership-international	\$ 10,000	\$ 8,500	\$ 10,000
13	Membership Renewals	\$ 140,000	\$ 144,000	\$ 142,000
14	Renewals-student	\$ 6,000	\$ 6,000	\$ 6,000
15	Renewals - international	\$ 3,000	\$ 4,500	\$ 4,000
16	<b>Subtotal membership</b>	<b>\$ 254,000</b>	<b>\$ 263,000</b>	<b>\$ 262,000</b>
17	Journal subscriptions, royalties, & advertising	\$ 4,000	\$ 3,000	\$ 4,000
18	<b>Total membership revenue</b>	<b>\$ 258,000</b>	<b>\$ 266,000</b>	<b>\$ 266,000</b>
19				
20	<b>Membership Service Expenses</b>			
21	IRE Journal	\$ 70,000	\$ 70,000	\$ 71,000
22	Staff costs (membership)	\$ 59,000	\$ 61,000	\$ 62,000
23	Postage and shipping	\$ 2,000	\$ 2,000	\$ 2,000
24	<b>Total membership service expense</b>	<b>\$ 131,000</b>	<b>\$ 133,000</b>	<b>\$ 135,000</b>
25	<b>Net membership activity</b>	<b>\$ 127,000</b>	<b>\$ 133,000</b>	<b>\$ 131,000</b>
26				
27	<b>Resource Center/Research Desk</b>			
28	<b>Revenue</b>			
29	Book sales and royalty	\$ 30,000	\$ 30,000	\$ 30,000
30	Story and tipsheet sales/Research desk	\$ 40,000	\$ 20,000	\$ 13,000
31	Award Contest Fees	\$ 35,000	\$ 31,000	\$ 34,000
32	Prior/current year contributions released	\$ 30,000	\$ 25,000	\$ 30,000
33	<b>Total Resource Center Revenue</b>	<b>\$ 135,000</b>	<b>\$ 106,000</b>	<b>\$ 107,000</b>
34				
35	<b>Expenses</b>			
36	Book costs	\$ 15,000	\$ 10,000	\$ 15,000
37	Salary & Expenses	\$ 75,000	\$ 82,000	\$ 50,000
38	Award contest expenses	\$ 15,000	\$ 18,500	\$ 18,000
39	<b>Total Resource Center Expense</b>	<b>\$ 105,000</b>	<b>\$ 110,500</b>	<b>\$ 83,000</b>
40	<b>Net Resource Center Activities</b>	<b>\$ 30,000</b>	<b>\$ (4,500)</b>	<b>\$ 24,000</b>
41				
42	<b>Web/editorial/content</b>			
43	Web services revenue	\$ 35,000	\$ 38,000	\$ 35,000
44	Prior/current year contributions released	\$ 30,000	\$ 30,000	\$ 36,000
45	<b>Web services expenses</b>	<b>\$ 64,000</b>	<b>\$ 74,500</b>	<b>\$ 73,000</b>
46	<b>Net web services activity</b>	<b>\$ 1,000</b>	<b>\$ (6,500)</b>	<b>\$ (2,000)</b>
47				
48	<b>National Institute for Computer-Assisted Reporting</b>			
49	<b>Database library revenue</b>			
50	Database library revenue	\$ 25,000	\$ 20,000	\$ 20,000
51	Prior/current year contributions released	\$ 20,000	\$ 10,000	\$ 32,000
52	Database library salaries and expenses	\$ 72,000	\$ 68,000	\$ 81,000
53	<b>Net database library activity</b>	<b>\$ (27,000)</b>	<b>\$ (38,000)</b>	<b>\$ (29,000)</b>
54				
55				
56	<b>Net NICAR activities</b>	<b>\$ (27,000)</b>	<b>\$ (38,000)</b>	<b>\$ (29,000)</b>
57				
58	Other sales and services revenue	\$ 1,000	\$ 2,500	\$ 1,000
59	Other sales and services expenses	\$ 1,000	\$ 1,000	\$ 1,000
60	<b>Net other sales and services activity</b>	<b>\$ -</b>	<b>\$ 1,500</b>	<b>\$ -</b>
61				
62	<b>Net sales and services activity</b>	<b>\$ 4,000</b>	<b>\$ (47,500)</b>	<b>\$ (7,000)</b>
63				
64	<b>Conferences and Seminars</b>			
65	<b>Annual Conferences</b>			
66	Registrations and fees (IRE and NICAR)	\$ 425,000	\$ 585,000	\$ 505,000
67	Hands-on training classes	\$ 20,000	\$ 26,000	\$ 20,000
68	Other revenues	\$ 30,000	\$ 50,000	\$ 45,000
69	Prior/current year contributions	\$ 260,000	\$ 301,500	\$ 300,000
70	<b>Total annual conference revenues</b>	<b>\$ 735,000</b>	<b>\$ 962,500</b>	<b>\$ 870,000</b>
71	Conference expenses	\$ 450,000	\$ 495,000	\$ 525,000
72	Salaries and benefits	\$ 171,000	\$ 170,000	\$ 170,000
73	<b>Net Annual conferences activity</b>	<b>\$ 114,000</b>	<b>\$ 297,500</b>	<b>\$ 175,000</b>
74				
75	<b>On the road seminars/training</b>			
76	Registrations and fees	\$ 60,000	\$ 74,000	\$ 65,000
77	Prior/current year contributions released	\$ 140,000	\$ 140,000	\$ 220,000
78	Seminar expenses	\$ 190,000	\$ 199,500	\$ 270,000

	A	B	C	D
		Approved	Estimated	Approved
5		Budget FY18	6/30/18	Budget FY19
6	<b>Year</b>			
79	<b>Net on the road seminar activity</b>	\$ 10,000	\$ 14,500	\$ 15,000
80				
81	<b>Bootcamps &amp; R-CAR</b>			
82	Registrations and fees	\$ 50,000	\$ 66,000	\$ 63,000
83	Fellowships	\$ 10,000	\$ 10,000	\$ 10,000
84	Seminar expenses	\$ 32,000	\$ 40,000	\$ 39,000
85	<b>Net bootcamp activity</b>	\$ 28,000	\$ 36,000	\$ 34,000
86				
87	<b>Watchdog Workshops</b>			
88	Registrations and fees	\$ 30,000	\$ 31,000	\$ 35,000
89	Prior/current year contributions released	\$ 80,000	\$ 80,000	\$ 108,000
90	Workshop Expenses	\$ 80,000	\$ 80,000	\$ 90,000
91	<b>Net Watchdog Workshop activity</b>	\$ 30,000	\$ 31,000	\$ 53,000
92				
93	<b>Document Cloud</b>			
94	Registrations and fees	\$ -	\$ 20,000	\$ -
95	Prior/current year contributions released	\$ -		
96	Project Expenses	\$ -	\$ 46,500	\$ -
97	<b>Net Document Cloud activity</b>	\$ -	\$ (26,500)	\$ -
98				
99	<b>Net conferences and seminar activity</b>	\$ 182,000	\$ 352,500	\$ 277,000
100				
101	<b>Investment return, contributions, other grants</b>			
102	Investment Income for operating expenses & unrestricted cash	\$ 349,000	\$ 285,000	\$ 300,000
103	Donations-unrestricted and other grants	\$ 30,000	\$ 37,000	\$ 35,000
104	Permanently restricted -Endowment	\$ 40,000	\$ 65,000	\$ 50,000
105	<b>Total grant and contributions</b>	\$ 419,000	\$ 387,000	\$ 385,000
106				
107	<b>Net program activity</b>	\$ 692,000	\$ 760,000	\$ 736,000
108				
109	<b>General and Administrative Expenses</b>			
110	<b>Salary and personnel costs</b>	\$ 292,000	\$ 295,000	\$ 282,000
111				
112	<b>Professional services</b>			
113	Investment management fees	\$ 17,000	\$ 16,000	\$ 18,000
114	Accounting	\$ 22,000	\$ 22,000	\$ 22,000
115	Legal	\$ 10,000	\$ 1,000	\$ 10,000
116	<b>Total professional services</b>	\$ 49,000	\$ 39,000	\$ 50,000
117				
118	<b>General office expenses</b>			
119	Telephone and fax	\$ 8,000	\$ 4,500	\$ 6,000
120	Postage	\$ 4,000	\$ 4,500	\$ 4,000
121	Office supplies	\$ 6,000	\$ 5,000	\$ 6,000
122	Photocopying	\$ 3,000	\$ 2,500	\$ 3,000
123	Insurance	\$ 17,000	\$ 18,000	\$ 18,000
124	Computer supplies	\$ 2,000	\$ 1,000	\$ 2,000
125	Credit card service fees	\$ 25,000	\$ 42,000	\$ 45,000
126	Other office expense	\$ 5,000	\$ 4,000	\$ 5,000
127	<b>Total general office expense</b>	\$ 70,000	\$ 81,500	\$ 89,000
128				
129	<b>Other expenses</b>			
130	Dues/fees/subscriptions	\$ 3,000	\$ 1,500	\$ 2,000
131	Board of Directors	\$ 5,000	\$ 5,000	\$ 5,000
132	Office Travel/Executive Director Travel	\$ 15,000	\$ 16,000	\$ 15,000
133	Marketing/promotions	\$ -	\$ 2,000	\$ 2,000
134	Computer purchases; technology; support/software	\$ 36,000	\$ 80,000	\$ 50,000
135	Staff Training & Development	\$ 3,000	\$ 3,000	\$ 6,000
136	<b>Total other expenses</b>	\$ 62,000	\$ 107,500	\$ 80,000
137				
138	<b>Total in General and Administration Expenses</b>	\$ 473,000	\$ 523,000	\$ 501,000
139				
140	<b>Fund-raising expenses</b>			
141	Salary and expenses	\$ 175,000	\$ 182,000	\$ 175,000
142	<b>Total fund-raising expenses</b>	\$ 175,000	\$ 182,000	\$ 175,000
143				
144	<b>Depreciation</b>	\$ 10,000	\$ 10,000	\$ 10,000
145				
146	<b>Total Administrative Expenses</b>	\$ 658,000	\$ 715,000	\$ 686,000
147	<b>Reserve Fund</b>			
148	<b>Excess net program activity over expenses</b>	\$ 34,000	\$ 45,000	\$ 50,000